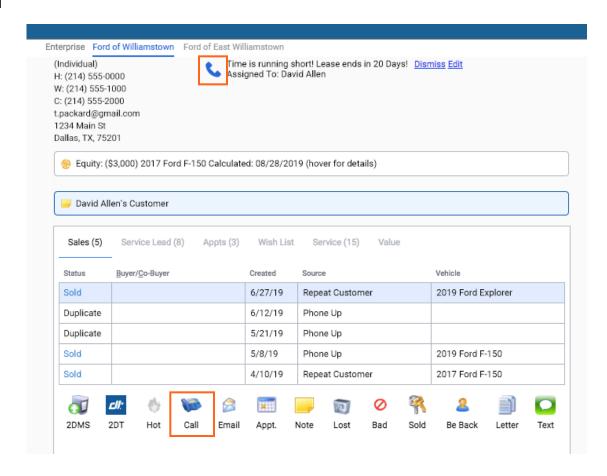
## HOW TO MAKE OUTBOUND CALLS

- In order for a salesperson to make a call to a prospect, he or she must go to the prospect's profile.
- Then click on the phone icon or call button.



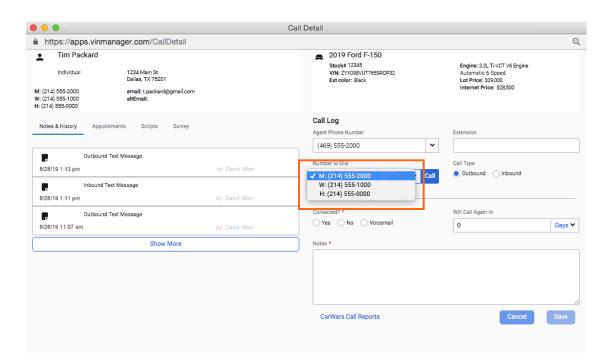
A new screen will pop up.

4

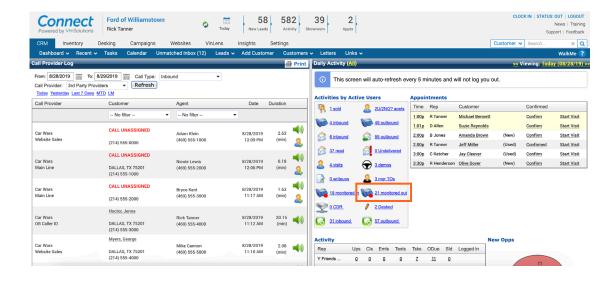
5

6

In the Agent Phone Number box, select the phone number you want the system to call you at, then select the customer's **Number to Dial**, and click **Call**.



All outbound calls are also pushed into the **Monitored Out** page of the dashboard. You can view and keep track of your outbound calls by clicking on **Monitored Out**.



Outbound call audio is pushed into the customer record.